



- Inside:**
- ▶ *Arizona Ice Tea to Open Plant*
 - ▶ *Food Grade Transloading*
 - ▶ *Logistics Made Simple*

the Switching News

News for the customers of the Raritan Central & Pennsylvania & Southern Railways

Volume 6, Issue 1

Winter 2010

New partners and new services will help us grow in 2010

Dear Friends,

I happy to report that our railways experienced strong carloadings throughout the winter, and the growth has continued into the new year. Much of this is due to the incredible infrastructure available to us at the three logistics parks we serve, and the strategic Northeast positioning we enjoy. In this issue we've highlighted many of the services we offer, and the rail-served real estate opportunities which will enable you to join us.



Also featured are some of the newest happenings on our lines. We welcome Arizona Ice Tea to a new location at 30 Clearview Avenue in Raritan Center. They will become a major receiver of

inbound loads of corn syrup. Also at Raritan Center we are pleased to offer international food grade transloading from container to railcar. This new service takes advantage of our close proximity to the Port of New York and New Jersey to help save shippers valuable supply chain costs.

I hope you will take a look and see why we have become the choice for transportation and logistics services for companies worldwide. As always, our railroads will continue to provide you with the very best throughout 2010. I thank you all for your continued business.

Sincerely,
Eyal Shapira, *President*

We have three answers to the old adage Location, Location, Location

Raritan Center
New Jersey

Heller Park
New Jersey

Chambersburg
Pennsylvania

If your business is looking for a new location the Raritan Central would like to help find the rail-served facility that meets your needs. The commercial real estate market is still offering many prime properties at competitive prices. Take advantage of the situation to move into a modern building at one of our strategic locations and simplify your supply chain and improve your bottom line!

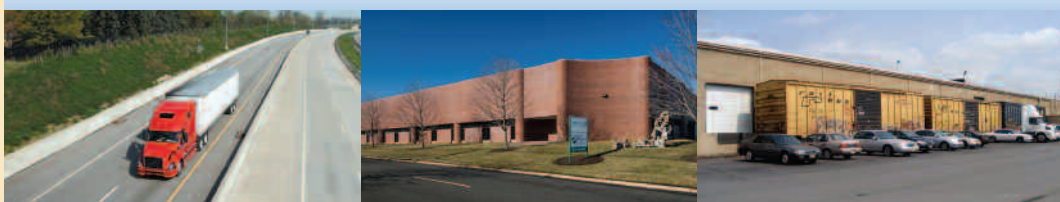
Our railways operate at three of the best logistics centers in the Northeast: the Raritan Center Business Park and the Heller Industrial Park in Edison, New Jersey, and the Cumberland Valley Business Park in Chambersburg, Pennsylvania. All three locations offer one-day driving times throughout the northeast corridor from Washington to Boston - the nation's largest marketplace - bringing you closer to your customers. Complete rail, highway, and port access can help lower your transportation costs. On-site 3PL providers are available to help you with any logistics challenge.

The 2,350 acre Raritan Center Business Park in Edison, New Jersey, is one of the largest and most modern logistics centers on the east coast. Both it and the adjacent Heller Industrial Park offer a level of service not

found in other Northeast locations. The two parks have direct access to I-95, I-287, Routes 1, 9, 440, and 514 and are only 15 miles from the Port of New York and New Jersey. Hard-to-find specialty services such as PVC packaging and international food-grade transloading (see inside) are available at our Edison operation.

The 1,200 acre Cumberland Valley Business Park in Chambersburg, Pennsylvania, offers extensive infrastructure, easy highway access to the crossroads of Pennsylvania (I-81, I-70, and I-76), and acres of developable space. The CVBP can help new businesses with aggressive state economic development grants. The site also benefits from specialty services provided through the Letterkenny Army Depot. On-going rail improvements and extensive storage capacity give our Chambersburg operations the ability to handle your largest unit train shipments.

No matter where you decide to locate, you'll be able to receive our specialized rail services. We believe in meeting a customer's individual transportation, storage, or distribution needs. Our operations and infrastructure can efficiently handle all forms of shipments - building products, plastics, perishables, grain, steel, and more.



Across the country
or around the globe!

New Food Grade Transloading

The Raritan Center Business Park and Heller Industrial Park's diverse and complete grouping of 3PL services have expanded yet again with addition of international food grade transloading. At the 95,000 s/f, 100 Blue Heron building the Raritan Central has started to transload food grade products from 1 ton supersacs into railcars. The supersacs arrive from Europe in containers. After passing through the Port of New York and New Jersey, they are trucked to Raritan Center. The shipments are then transloaded and forwarded to a Fortune 100 company in the Midwest.



To handle the operation a new switch and siding was constructed in January 2010, along the length of the building. The siding will provide the carspots needed to help grow the business.

Spectra Energy Extends PA Lease

Spectra Energy, one of North America's premier natural gas infrastructure companies and a member of the Fortune 500, just extended their lease of a 20 acre pipe yard along the Pennsylvania & Southern Railway in Chambersburg, PA. The site's rail infrastructure, ample lay-down space, and strategic location has proved to be perfect for Spectra's Northeast operations. We look forward to meeting Spectra's rail and site needs as they continue with pipeline projects in the area.



LOGISTICS SOLUTIONS MADE SIMPLE

The Raritan Central Railway has the 3PL services you need to keep your supply chain running smoothly and your bottom line in the black. Combine these services with the extensive infrastructure available at both the Heller Industrial Park and the Raritan Center Business Park and you have the complete logistics solution for business!



The Best In Rail-Served Real Estate Opportunities

The economy may be still be cool, but the industrial real estate market is still offering hot opportunities – and now is the time to jump on them. Corporate Logistics would be pleased to help you take advantage of the buildings and properties at our strategic locations in Edison, New Jersey, and Chambersburg, Pennsylvania. We have multiple listings that are perfect for warehousing, crossdock/ distribution, light manufacturing or transload/ packaging operations. To find out more about these properties or to arrange a viewing, contact Eyal Shapira by phone or email: 617-243-0137 or eyalshapira@aol.com.



Edison, NJ
58 Northfield Avenue
16,000 s/f to 75,000 s/f



Edison, NJ
96 Northfield Avenue
25,000 s/f to 100,000 s/f



Chambersburg, PA
37.5 Acre Build-to-Suit Parcel
KOIZ through 2018

Newsflash!

Arizona Ice Tea to Open a New Bottling Plant in Raritan Center

The Raritan Central Railway is pleased to welcome our newest rail customer at the Raritan Center Business Park in Edison - Arizona Ice Tea, the country's number 1 ready-to-drink tea company.



Arizona Ice Tea recently bought the 470,000 s/f building at 30 Clearview Avenue. The building is in the process of being converted into a bottling and distribution facility for their Northeast operations. Once the facility is fully operational, the Raritan Central will be delivering carloads of corn syrup used in the bottling process via a rebuilt siding adjacent to the building.

We look forward to being able to fully meet the rail switching and logistics needs of Arizona Ice Tea and hope to be able to help them grow their operations in the future.



Getting In Touch

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

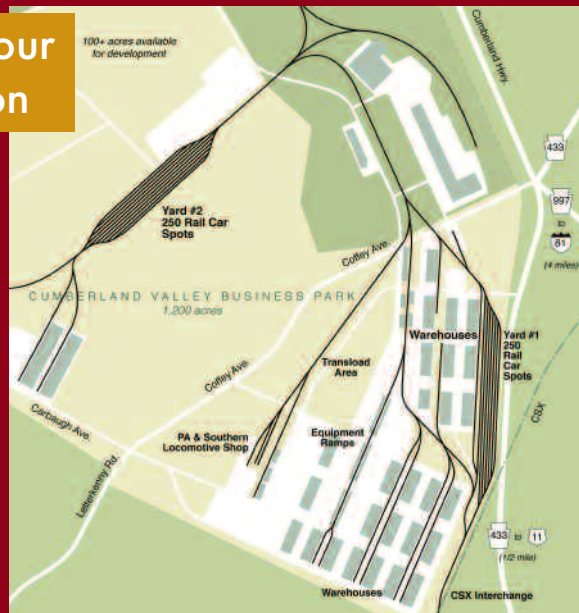
Phone
617-243-0137

email
eyalshapira@aol.com

Website
raritancentralrr.com

Chambersburg, PA - Your Bulk & Storage Solution

Pennsylvania & Southern Railway operations in the Cumberland Valley Business Park have been steadily expanding with rail improvements and rebuilt sidings providing for increased capacity and services. Feed and grain is one of the leading commodities we handle, and we provide transloading at a 15 carspot facility located near Yard 1. We also provide over 1000 car storage spots at competitive rates. Contact us for more information!



The Railways At-a-Glance

Raritan Central	
Size:	17 miles
Class 1 Connections:	CSX, NS
Market Access:	I-95, I-287, 440, NJ Pike
Space Served:	21,000,000 sq. ft.
Developable Land:	5 - 38 acres
Car Spots Available:	420
3PL Services:	Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

Pennsylvania & Southern	
Size:	25 miles
Class 1 Connections:	CSX
Market Access:	I-81, I-76, I-70
Space Served:	1,500,000 sq. ft.
Developable Land:	5 - 150 acres
Car Spots Available:	500
3PL Services:	Warehousing, Crossdock, Transload, Reload, Distribution