

# The Switching News

News and happenings from the Raritan Central and Pennsylvania & Southern Railways



## Our 3PL partners continue to grow in size, offering more services for a wider range of products

As we head through the summer, I am pleased to be able to highlight how our third party logistics partners are expanding their services at both the Raritan Center Business Park and the Cumberland Valley Business Park. Shippers are looking for more transloading, cross dock, and distribution options from reliable providers that can be a "single source" for all their needs. Our long-time partners, Plastic Express, Quality Warehouse, Cross-Dock Solutions, and Larry Meyers Grain, are stepping up to the plate by increasing their total warehouse and cross dock space and diversifying their service offerings. Shippers can now enjoy complete dock-to-door logistics for products as varied as coil steel, canned goods, and rolls of paper.



Of course, the Raritan Central and Pennsylvania & Southern will be there to back up all of these new service offerings with dependable rail services that meet our customer's individual needs. We are continuing our efforts to rehabilitate existing sidings and construct new ones to provide the increased capacity needed for future growth.

As always, please feel free to contact me at any time if you have questions about our services and how they may benefit your operations. I thank you all for your continued business.

Sincerely,  
Eyal Shapira



## Raritan Central Brings Specialized Steel Coil Reloading and Distribution Services to the Northeast



Steel coils require specialized handling to ensure that they reach their destination without mechanical damage or corrosion. With the help of our 3PL partners, the Raritan Central is able to offer full service warehouse, reload, and cross dock services for various sizes of hot and cold rolled sheet in all its forms. Because of a coil's size and weight, it is often more economical to utilize a rail and truck combination for transportation. Our modern reloads and cross docks allow coils to be shipped by rail and delivered by truck closer to the major manufacturing facilities throughout the tri-state area and the Northeast. Utilizing specialized forklifts and cranes we can reload steel coil from railroad gondolas, flatcars, boxcars or covered coil cars. Many of our partners also have their own trucking fleets, enabling them to quickly and safely handle coil load deliveries utilizing flatbed trailers.

Raritan Central's connections to two Class 1 railroads, CSX and NS, combined with the national and international reach of our 3PL partners, allows shippers to easily source materials from throughout the United States, Canada, or overseas. Our close proximity to the Port of NY&NJ also enables customers who import coils from the EU to reload shipments onto rail for delivery regionally or nationally. To find out more about our steel coil services, along with other steel reload capabilities such as rebar, conduit, beam, and pipe, call or email us: [eyalshapira@aol.com](mailto:eyalshapira@aol.com) or 617-243-0137.



## Quality Warehouse's Raritan Center Operations Expand by Over 100,000 sf!

Quality Warehouse, Raritan Center's general commodities cross dock services provider, is almost doubling in size with the addition of the rail-served, 103,000 sf warehouse/cross dock at 65 Mayfield Avenue. Completely renovated earlier this year, the facility will give it 250,000 sf of space for the handling of paper, plywood, bagged salt, and many other products. The building features a double tracked rail siding with 4 rail doors, 12 truck doors, and two internal truck doors.

Quality Warehouse's equipment can unload almost any type of railroad cargo using fork lifts, clamp trucks, drum clamps, and squeeze

clamps. Their services include warehouse storage or transloading onto their own fleet of trucks for distribution to the Mid-Atlantic or New England areas, as well as the New York and New Jersey ports. Raritan Central provides complete rail services with our direct connection to both NS and CSX. For more information about Quality Warehouse's range of services visit their website: [www.qualitywarehouse.com](http://www.qualitywarehouse.com).



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*Unit Train Storage Solution in Pennsylvania*



*PX Services opens new Edison facility*



*Dry Bulk Transloading on the PA&Sou*



# Who Said Good Wine



Raritan Center's alcoholic beverage specialist Gordon Logistics has been receiving boxcars of wine from the West Coast in ever-increasing numbers. The combination of Gordon Logistics and the Raritan Central Railway allows customers to benefit from the volume and cost-savings of long-distance rail combined with the reliability and speed of local trucking deliveries. Gordon Logistics' Northfield Avenue cross dock and warehouse is ideally situated for wholesalers that serve the restaurant and store industries throughout the New York City and New Jersey markets. Its extensive experience in alcoholic beverage compliance, freight consolidation, warehousing, and dedicated store delivery gives Gordon's the flexibility and experience to tailor its operations to meet your specific supply chain requirements. Gordon Logistics also offers a complete range of value added services: import/export, consolidation, dedicated store delivery, shrinkwrapping, LTL, TL, contract carriage, reverse logistics, full pallet, pick-to-pallet, and more. Find out more at [www.gordon-logistics.com](http://www.gordon-logistics.com).

PENNSYLVANIA & SOUTHERN RAILWAY • LANSBERRY TRUCKING

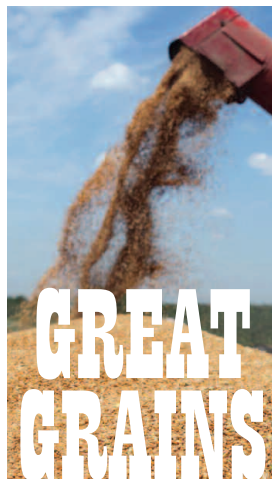
## Offering Salt and Dry Bulk Transloading & Trucking in Central Pennsylvania

Our newest 3PL partner is Lansberry Trucking in Chambersburg, Pennsylvania. Lansberry operates the new bulk salt transload located on the Pennsylvania & Southern Railroad in the Cumberland Valley Business Park. The transload includes a 1400' (20 carspot) siding, under-car unloading system, and a 24,000 sf storage shed - with an additional 24,000 sf storage shed soon be added to the facility. The transload is unit train capable, and can take advantage of many storage-in-transit spots in our adjacent 250-car yard. Lansberry Trucking offers complete dry bulk transloading services and trucking options using its fleet of over 80 tractor trailers and triaxles. Using portable under car unloaders Lansberry crews can also transfer products rail-to-truck and truck-to-rail at any of our bulk transload tracks throughout the Cumberland Valley Business Park. Contact us to find out more!



# Let the Raritan Central and Cross-Dock Solutions be your Food Grade Connection!

Food distributors looking to enjoy the cost saving advantages of shipping coast-to-coast by rail need look no further than the food grade services offered by Raritan Central and Cross-Dock Solutions. Carloadings of food grade products arriving at Raritan Center continue to grow thanks to the services provided by our partner, Cross-Dock Solutions. Boxcar shipments of potatoes and onions arriving from the Pacific Northwest anchor this growth. Cross-Dock Solutions' staff are experts at developing single-source distribution programs for produce, fruit, dry and canned goods using their 22,000 sf facility at 20 Mayfield Avenue. Services include dry and refrigerated warehousing, cross docking, short-term storage, and both LTL and truckload distribution. The Raritan Central's rail connections to CSX and NS allow access to the Imperial Valley, Modesto, Washington State, Florida, and even Mexico and Canada. We offer daily switching to ensure your carloads are spotted as soon as they arrive. For more information on our food grade services, give us a call or visit the website of Cross-Dock Solutions: [www.cross-docksolutions.com](http://www.cross-docksolutions.com).

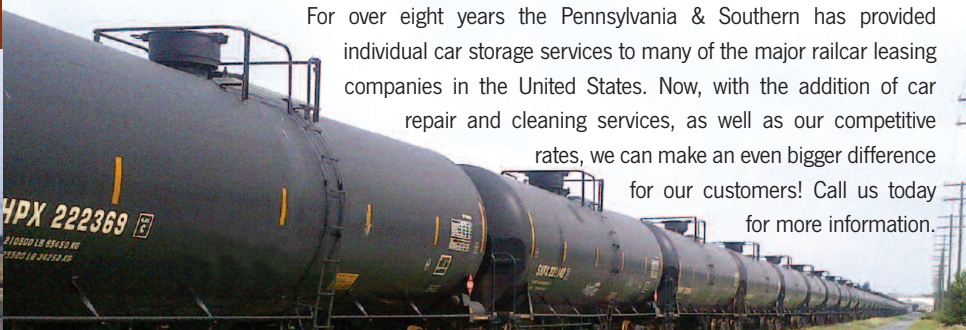


Farms in Cumberland, Franklin, and Adams counties are in full production, and the Pennsylvania & Southern Railway is looking forward to not only moving inbound shipments of animal feed, but also helping to send outbound grains to market via rail. Larry Meyers Grain, our feed and grain logistics partner, is known for prompt, personalized service and expertise in the proper handling of many different types of feeds, including corn, wheat, soybeans, barley, hay, and oats. Their transload and storage facility can load or unload up to three railcars at a time. The facility's central location in the Cumberland Valley Business Park allows it to serve farms and feed distributors all along the I-81 corridor and throughout central Pennsylvania. Trains switch the transload daily, and can offer reliable connections to other areas of the country using our partner CSX. Contact us for more information!

## COMPLETE RAILCAR SERVICES FOR YOUR LEASE FLEET *AAR Car Repair • Car Cleaning • Storage*

The Pennsylvania & Southern Railway offers leasing companies a complete solution to their car repair, cleaning, and temporary or long-term unit train storage needs. Our Chambersburg operation features an AAR-certified car repair facility, two 250-car yards, and additional sidings that can accommodate entire empty unit oil, coal, autorack, or ethanol trains with ease. A car cleaning facility will also soon be on-line, providing comprehensive cleaning services for tank cars and other equipment. Chambersburg's strategic central Pennsylvania location is convenient to two major east-west mainlines and one north-south mainline, allowing companies to store or place trainsets back into service quickly.

For over eight years the Pennsylvania & Southern has provided individual car storage services to many of the major railcar leasing companies in the United States. Now, with the addition of car repair and cleaning services, as well as our competitive rates, we can make an even bigger difference for our customers! Call us today for more information.





## Plastic Express' New 116,000 sf Facility Increases Our Customers' Warehouse & Cross Dock Options

Plastic Express, one of our leading logistics partners and a specialist in handling plastics and resins, continues to expand its operations in Raritan Center to meet the needs of their customers in the northeast. To help diversify the types of commodities they can handle, Plastic Express has opened a new 116,000 sf facility at 114 Northfield Avenue. This brings the total space in Raritan Center that it utilizes for warehousing, packaging, cross docking, and transloading to over 400,000 sf. The new building will operate under the PX Services banner and will enable the company to provide warehouse, transload, and cross dock solutions for commodities such as lumber, paper, electrical conduit, rebar, steel coil, and building products. The new building is served by the Raritan Central and features both rail and truck doors.

The new PX Services facility is strategically located on Interstate 95 Exit 10, close to all of the major NY/NJ ports, and offers import/export, freight management, and drayage services. Customers utilizing the offerings of PX Services/Raritan Central will also be connected to other PX Services facilities such as Los Angeles, Portland, Seattle, and Houston. The Raritan Central's interchange with both NS and CSX will enable you to ship railcar loads both outbound and inbound – regionally or coast-to-coast. Learn about all the logistics and transportation services that Plastic Express can offer your business on its website: [www.plasticexpress.com](http://www.plasticexpress.com).



## Tracking Growth

### EXPANDING AND REHABILITATING SIDINGS IN RARITAN CENTER

This spring the Raritan Central embarked on a siding expansion and rehabilitation project to help meet the needs of our customers in the growing Raritan Center Business Park. Sidings at 65 Mayfield Avenue and 114 Northfield Avenue were rebuilt with new ties and ballast to better serve the two warehouses and help meet anticipated traffic growth.

Permits were also just awarded for a new 3000' rail siding at Port Raritan on the waterfront. The new siding will enhance our capacity in the port area and provide additional carspots for growing rail-to-barge transload services.



## The railways at-a-glance

### RARITAN CENTRAL

Size:	17 miles
Class 1 Connections:	CSX, NS
Market Access:	I-95, I-287, 440, NJ Pike
Space Served:	21,000,000 sq. ft.
Developable Land:	5 - 38 acres
Car Spots Available:	420
3PL Services:	Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

### PENNSYLVANIA & SOUTHERN

Size:	30 miles
Class 1 Connections:	CSX
Market Access:	I-81, I-76, I-70
Space Served:	1,500,000 sq. ft.
Developable Land:	5 - 200 acres
Car Spots Available:	700
3PL Services:	Warehousing, Crossdock, Transload, Reload, Distribution

## Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

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