

# The Switching News

News and happenings from the Raritan Central and Pennsylvania & Southern Railways



## Focusing on machinery: how our two railroads can help transport your largest shipments

Fall is here, and with it the end of a very busy summer on the Raritan Central and Pennsylvania & Southern Railways. Rail traffic volume nationwide has

grown considerably throughout 2014. Along our lines this has been reflected by the addition of new customers and the expansion of services by existing customers. Food grade, paper, and plastic shipments all remain strong, while lumber and



building products, especially to the new Home Depot distribution center, continue to grow. New services, like the ability to ship alcoholic beverages using our cross dock partner in Raritan Center, serve to strengthen what we can offer our customers.

One new commodity that has shown considerable growth is machinery and OD (over-dimensional) shipments, especially through Port Raritan in the Raritan Center Business Park. Shippers have begun to realize the strategic advantages that our locations and infrastructure offer when moving these valuable commodities. To highlight our machinery handling capabilities, we have dedicated several stories in this issue to our services at Port Raritan and Chambersburg.

As always, please feel free to call me at any time if you have questions about our services and how they may benefit your operations. I thank you all for your continued business.

Sincerely,  
Eyal Shapira, President



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## Port Raritan's maritime connections provide a strategic advantage when moving materials and machinery

photos: STC Marine LLC

The Raritan Central Railway offers complete multi-modal connectivity through the Raritan Center Business Park's Port Raritan facility on the Raritan River in Edison, New Jersey. Port Raritan has grown and expanded and is now a busy multi-modal facility with 1,200 ft. of rail siding, 2,000 ft. of wharf, and 400,000 sq. ft. of lay-down and fabrication space. The facility specializes in transloading, fabrication, and temporary storage of oversized materials such as I-beams, pipe, pilings, generators, transformers, and other machinery. Offering direct transloading between railcar, truck, and barge, Port Raritan can easily handle many shipments that are too large to ship over the road. It can also assist construction projects by moving heavy machinery such as excavators and cranes closer to the jobsite.



Port Raritan is operated by STC Marine LLC, a company whose partners have over 45 years of experience in the construction industry. Some of the recent projects that have utilized the services of Port Raritan include the Tappan Zee Project, Ellis Island Wharf Rehabilitation (both pilings), and the New York City Transit Authority (core beam fabrication). Visit STC Marine's website [www.stcmarinelc.com](http://www.stcmarinelc.com) to learn more about their capabilities and view photos of the operations.



Port Raritan is ideally positioned to serve construction projects on both sides of the Hudson River. A rail interchange with Class 1 railroads CSX and NS provides rail connections to all of North America. Highway exits from the park lead directly to Interstates 95 and 287. Maritime routes connect to ports all along the eastern seaboard and up the Hudson River. Call or e-mail us for information on how you can put Port Raritan to work on your project.

## Are you looking to grow your business? Join us in Raritan Center!

Rare opportunities to lease rail-served cross dock and distribution space are now available at Raritan Center - the business park with the best highway access in New Jersey! Contact us for details.

### Available Cross Dock & Distribution Facilities

- 20,000 Sq. Ft.
- 30,000 Sq. Ft.
- 57,000 Sq. Ft.
- 103,000 Sq. Ft. (available June 1, 2015)

Highway: Direct access to I-95 (Exit 10), I-287, Rte 440  
Rail: 7 days/week switching, multiple switches each day

# Customized Cold Chain Services for Food Grade and Perishables

The Raritan Central's food-grade cross dock options continue to grow thanks to the services provided by our partner Cross-Dock Solutions. The Cross-Dock Solutions team members are experts at developing single-source distribution programs tailored to meet your individual needs. Whether you are sourcing boxcars of produce, fruit, dry or canned goods, their cold chain services will ensure your shipment arrives when you need it.

Cross-Dock Solutions' 22,000 sq. ft. facility at 40 Mayfield Avenue offers dry and refrigerated warehousing, cross docking, short term storage, and both LTL and truckload transportation. Raritan Central Railway can connect you to cost-saving, coast-to-coast rail services using our Class 1 partners CSX and NS. Access the Imperial Valley, Modesto, Washington State, Florida, and even Mexico and Canada. Our daily switching will ensure your carloads are spotted as soon as they arrive. For more information on our food grade services, give us a call or visit the Cross-Dock Solutions website: [www.cross-docksolutions.com](http://www.cross-docksolutions.com)



Since its opening this past winter, the new Home Depot Distribution Center in Edison has been growing steadily, with the number of carloads of lumber and building products increasing each month. The 470,000 sq. ft. facility at the Raritan Center Business Park has provided Home Depot with the perfect location for meeting the consumer buying needs at stores in New York, New Jersey, and eastern Pennsylvania. The distribution center specializes in reloading, warehousing, and outdoor storage of dimensional lumber, posts, sheeting, boards, and other materials arriving by boxcar, center-beam, and truck. Raritan Central Railway crews are busy each day ensuring that Home Depot's cars are spotted promptly and supply lines remain fluid.



# Chambersburg: the Northeast's machinery handling leader

The Pennsylvania & Southern Railway has some of the best heavy machinery handling capabilities in the Northeast, and manufacturers, distributors, and end-users have taken notice! This past summer the railroad has been handling an even more diverse selection of machinery both inbound and outbound. The latest shipment involved the movement of several loads of new Komatsu excavators. By utilizing the railroad for long-haul portion of the shipment, the company was able to transport several machines at a time and reduce trucking costs, especially over-sized, over-weight expenses.

The Pennsylvania & Southern's infrastructure at the Cumberland Valley Business Park includes heavy-duty equipment ramps, lay-down lots, and transload areas that make it easy to ship even the largest equipment. The unique ramp and dock arrangement allows several railcars to be loaded from either the side or the end. Open transloading areas provide obstruction-free crane and forklift access for non-mobile machinery, components, or accessories. Lay-down areas allow for temporary storage and assembly/disassembly of equipment before it is shipped out by truck or rail. Truck routes in and out of the park lead to Interstate 81, the major north-south route connecting Harrisburg, PA (I-76, I-78) and Hagerstown, MD (I-70).

The Pennsylvania & Southern Railway operates an open terminal that can be used by any company or manufacturer for transloading purposes. Contact us for more information.



- Construction Equipment**
- Farm Equipment**
- Trucks**
- Cranes & Lift Trucks**
- Buckets, Shears, Forks, Tires & Other Accessories**
- Transformers/Generators**
- Wind Turbine Components**



# PLASTICS PACKAGING SERVICES WITH WORLDWIDE REACH

The Raritan Central and Raritan Central Business Park offer comprehensive plastic and resin packaging thanks to the services of Plastic Express. Plastic Express' multiple, rail-served facilities offer bagging, palletizing, shrinkwrapping, warehousing, import/export, and distribution services. Modern, automated packaging machines feature dedicated lines for contamination-free handling and transfer rates of over 55,000 pounds/hour. They can transload and package or repackage all types of resins and plastics arriving in hopper cars, containers, FIBCs, and bags. By combining Raritan Central's rail connections and Plastic Express' national network of warehouses and transloads, you can ship or receive plastics from almost any location in the world.



**Don't forget your grains!**

If you need to move your harvest to a buyer or top off your silos for the coming winter, look no further than the feed and grain transload services located on the Pennsylvania & Southern in Chambersburg. Larry Meyers Grain, our feed and grain logistics partner, has a facility that can load or unload up to three railcars at a time. Larry Meyers is known for prompt, personalized service and expertise in the proper handling of many different types of feeds including corn, wheat, soybeans, barley, and oats. Our strategic location in the Cumberland Valley Business Park allows us to serve farms and feed distributors along the I-81 corridor and throughout central Pennsylvania.

# Raritan Central and Port Raritan team up to handle over-dimensional shipments for the Woodbridge Energy Center

The Raritan Central Railway and Port Raritan (STC Marine) were recently called upon to help facilitate the movement of several over-dimensional transformer, gas converter, and pipe shipments destined for the Woodbridge Energy Center (WEC) project in New Jersey. WEC is an \$850 million dollar project to develop a state-of-the-art 700mw natural gas fueled power plant that will help New Jersey meet its growing energy demands.



The rail loads were interchanged to the Raritan Central at the Conrail Shared Assets (NS/CSX) interchange yard in Metuchen and forwarded to the port where they were transloaded to special trailers for the final journey to the power plant. Port Raritan's strategic location, rail access, heavy lift capabilities, ample maneuvering space, and large lay-down area made it the ideal choice for handling these valuable shipments.



## High Velocity LOGISTICS

### FOR PAPER AND MORE

Business is booming at Logistics Team's 95,000 sq. ft. warehouse and cross dock at 100 Blue Heron Way in Raritan Center. Experts in 3PL services, Logistics Team has been receiving, warehousing, and distributing large amounts of paper products, including copy paper and rolled paper. Their state-of-the-art, high-bay building has 32' clear ceilings, and multiple rail and truck doors. They offer customers flexible solutions that can support global logistics requirements. Logistics Team's inventory management and transportation software provides 100% supply chain visibility. Customers can also rely on Logistics Team's import/export, port drayage, and LTL/TL trucking services, all in a strategic location right on I-95.

The Raritan Central's rail yard is adjacent to the building, allowing Logistics Team customers to benefit from extensive rail capacity and unlimited switches per day. Our connections to two Class 1 railroads allow customers to reach locations throughout North America quickly and reliably.



With the Raritan Central Railway and Logistics Team, customers have a winning combination that can handle any logistics challenge.



## The railways at-a-glance

### RARITAN CENTRAL

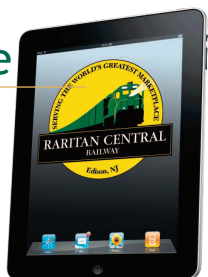
Size:	17 miles
Class 1 Connections:	CSX, NS
Market Access:	I-95, I-287, 440, NJ Pike
Space Served:	21,000,000 sq. ft.
Developable Land:	5 - 38 acres
Car Spots Available:	420
3PL Services:	Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

### PENNSYLVANIA & SOUTHERN

Size:	30 miles
Class 1 Connections:	CSX
Market Access:	I-81, I-76, I-70
Space Served:	1,500,000 sq. ft.
Developable Land:	5 - 200 acres
Car Spots Available:	700
3PL Services:	Warehousing, Crossdock, Transload, Reload, Distribution

## Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.



**Phone:** 617-243-0137

**Email:** eyalshapira@aol.com

**Website:** raritancentralrr.com