

The SWITCHING NEWS

News and happenings from the Raritan Central and Pennsylvania & Southern Railways

Positioning Our Railroads and Our Customers for the Future

Dear Friends,

Many years ago when we started operations at our railroads we understood the tremendous potential offered by the Raritan Center and Cumberland Valley

Business Parks as regional hubs for rail and logistics services. With it becoming increasingly difficult to situate heavy manufacturing and light industry in Northeast towns and cities, exclusive logistics parks are the best solution for companies looking to relocate

or expand operations. We continually dedicate ourselves to becoming the best at what we do: offering personalized, best practice, responsive rail services combined with site selection services and onsite, industry-leading, 3PL partners in each of the parks we serve. By combining the features of the parks we serve with targeted marketing efforts and a continued expansion and enhancement of our railroads, we have created a model for success.

We are excited about our latest major expansion at Raritan Center: AriZona Beverages USA construction of a major new bottling plant with direct Raritan Central Railway access. No less important are smaller expansions, such as CertainTeed's adding of warehouse and reload space at Northfield Avenue, as they illustrate their commitment to bringing world class logistics service to their customers.

As always, please feel free to call me at any time if you have questions about our services and how they may benefit your operations. I thank you all for your continued business.

Sincerely,
Eyal Shapira, President



In this issue...

CertainTeed Expands in Raritan Center



65-81 Mayfield Ave. available June



Remembering the Fallen



ARIZONA BEVERAGES USA BEGINS CONSTRUCTION OF A NEW BOTTLING FACILITY



A 600,000 s/f Rail Served Facility in Raritan Center

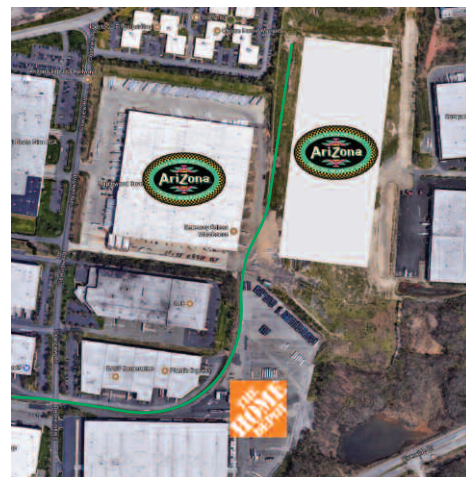
The Raritan Central Railway will soon be welcoming another major customer to its operations at the Raritan Center Business Park. AriZona Beverages USA has begun construction of a new \$40+ million dollar, 600,000 square-foot bottling facility adjacent to its current 470,000-square-foot facility at 30 Clearview Road in Woodbridge, New Jersey. The modern, rail-served plant will support AriZona's expanding operations in the region and will boost its Raritan Center footprint to over one million square feet.

AriZona Beverages USA will brew and package teas and other drinks, and also ship product directly from the new facility. With the expansion, AriZona will employ nearly 300 people at Raritan Center.

Once the new plant is fully on-line, materials used in the manufacture of the beverages and containers, such as corn syrup, will be arriving by rail. As the construction project progresses, a part of our existing Clearview Road lead will be lengthened and rebuilt to handle the additional traffic. New sidings will also be built to serve the plant and handle the different materials arriving by rail. The new and rebuilt trackage will allow the Raritan Central switching crews to fully meet the needs of the AriZona Beverages USA with prompt,

personalized services. With the new traffic the Clearview lead will be one of the busiest on the railroad as it already serves the major Home Depot distribution center.

The construction of the AriZona Beverages USA new bottling facility is a great example of how major companies are situating manufacturing and distribution facilities at the Raritan Center Business Park. Rail served businesses within the park continues to grow and succeed because of the park's strategic location and excellent rail and highway access.



In this issue...

CertainTeed Expands Operations in Raritan Center

Our long-time customer CertainTeed has expanded its operations at Northfield Avenue in Raritan Center, adding more warehouse and reload space to better meet needs of the construction industry in the Greater New York and New Jersey Metropolitan Region. CertainTeed is an industry leader in the production and supply of high quality gypsum board products. Its Northfield Avenue reload and warehouse is a modern, high-volume facility tailored to the rapid movement of this important building commodity into the Northeast marketplace. CertainTeed handles all common sizes of gypsum board on both center beam flatcars and boxcars. The Raritan Central Railway provides CertainTeed with daily switching and customized services to meet their needs. Raritan Center's direct access to I-95 allows the products to be moved to distributors and job sites throughout the Northeast corridor quickly and efficiently.



Raritan Central's New Marketing Team Brings a Wealth of Industry Experience to Our Railroads

We're pleased to announce the addition of two new marketing staff members to our family of railroads: Ronald Klein and Susan Walsh-Enloe. Ron and Susan bring years of rail and logistics industry knowledge to our operations, and are valuable additions that will help us better interface with our customers as we move forward. Together they will work to expand our customer base and market the potential of both of our railroads. You can reach Ron or Susan through our website or by using the contact information below:

Ronald Klein Vice President of Marketing Cell: 617-504-9656 E-mail: RonK@raritancentralrr.com	Susan Walsh-Enloe West Coast Marketing Specialist Cell: 360-907-8536 E-mail: SusanW@raritancentralrr.com
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Be Ready for Winter with Bulk Salt Transloading in Central Pennsylvania

Lansberry Trucking's bulk salt transload operation is located on the Pennsylvania & Southern Railroad and is ready to get you through the coming winter! The unit train capable transload includes a 20 carspot siding, under-car unloading system, and 48,000 sf of storage. Lansberry also offers complete trucking options using its fleet of over 80 tractor trailers and triaxles. Contact us to find out more!



Our crew at the Pennsylvania & Southern has been busy working to keep our nation's military moving! In addition to the normal work switching the business park, the PA&Southern also serves the large Letterkenny Army Depot. Shipments of equipment and supplies, like the MRAPs shown here, arrive and depart almost every week, and our staff are experts at handling them safely and efficiently.



AVAILABLE JUNE 2018 - 65-81 MAYFIELD AVENUE

RARITAN CENTER, EDISON, NJ

Take advantage of this opportunity to lease 65-81 Mayfield Ave., a modern, rail-served cross dock and warehouse building in the strategically located Raritan Center Business Park in Edison, NJ.

- 103,903 sf
- Double track rail siding
- 4 rail doors
- 24 ft clear ceilings
- Daily rail service from Raritan Central Railway. Connections to Class 1 carriers CSX and NS
- Renovated 2015
- Zoned light industrial
- Minutes from I-95 exit 10, I-287, Routes 1, 440, 9
- 12 truck doors
- 3 loading docks have levelers and seals
- 2 internal truck doors

For more information call or email: 617-388-3446, eyal@raritancentralrr.com.





Our railroads participate in many philanthropic endeavors, but none more important than our support of gold star families and the remembrance of their sons and daughters who sacrificed their lives in recent conflicts around the globe. The staff at the Pennsylvania & Southern Railway recently repainted one of our locomotives to honor the fallen servicemen of Flight Extortion 17. Extortion 17, a CH-47 Chinook military helicopter carrying 30 American servicemen, 7 Afghan commandos, one interpreter, and a Navy SEAL K9, was on a mission to reinforce an Army Ranger unit in the Tangi Valley of Afghanistan. The helicopter was headed toward a landing zone when it was hit by a Taliban RPG round, killing all aboard. It was the single worst loss of American lives in the Afghanistan campaign. Stars on the cab of the switcher bear the names of each of the fallen, while the lettering on the frame reads "Extortion 17" and "Never Forget".

TRANSLOADING & RELOADING IN PENNSYLVANIA

Steel, Lumber, Paper, and More

Franklin Logistics' 50,000 s/f, rail served facility can provide you with a range of supply chain solutions including: transloading, cross docking, warehousing, reloading, and TL/LTL distribution services. The facility is ideal for rail to truck shipments of steel, lumber and building materials, canned food, consumer products, paper, and roofing products. To find out more about its services and capabilities contact us or visit the Franklin Logistics website: franklinlogistics.com.



Pipe and Pipeline Equipment

Chambersburg is the perfect location for the staging of pipes and equipment for the oil and gas industry. Its pipe handling capabilities include a 70-acre lay-down and storage site. Two of the leaders in the pipeline industry: T.G. Mercer and PE BEN USA, have operations in Chambersburg. Both companies are experts in pipe unloading, handling, and logistics. Heavy transload equipment and extensive trucking resources are on site.



Raritan Central Hosts Community Safety and Security Outreach Programs

This fall the Raritan Central Railway partnered with the local Newark Chapter of the FBI Citizens Academy to host a series of presentations at the Raritan Center Business Park. The series featured briefings on important and timely issues facing our nation's law enforcement and security personnel; such as cyber security, financial threats, active shooter awareness, and human trafficking. The presentations were held at the Raritan Center Business Park and were free to all attendees. Leading law enforcement experts were present at each seminar and made themselves available to answer questions during the seminars and the following luncheons. The Newark Chapter of FBI Citizens Academy is part of a national organization that supports local, state, and federal law enforcement through community engagement, education, and outreach. Find out more at fbincaaa.org.

The railways at-a-glance

RARITAN CENTRAL

Size: 30 miles
 Class 1 Connections: CSX, NS
 Market Access: I-95, I-287, 440, NJ Pike
 Space Served: 22,000,000 sq. ft.
 Developable Land: 5 - 10 acres
 Car Spots Available: 420
 3PL Services: Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

PENNSYLVANIA & SOUTHERN

Size: 50 miles
 Class 1 Connections: CSX
 Market Access: I-81, I-76, I-70
 Space Served: 2,000,000 sq. ft.
 Developable Land: 5 - 10 acres
 Car Spots Available: 700
 3PL Services: Warehousing, Crossdock, Transload, Reload, Distribution



Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.



Phone: Eyal Shapira: 617-388-3446
 Ronald Klein: 617-504-9656

Email: eyal@raritancentralrr.com
RonK@raritancentralrr.com

Website: raritancentralrr.com



Remembering those who served and sacrificed all

RARITAN CENTRAL RAILWAY PENNSYLVANIA & SOUTHERN RAILWAY

AriZona Beverages USA Constructs a New Rail Served Bottling Plant in Raritan Center

One Gateway Center, Suite 501B
Newton, MA 02458

PENNSYLVANIA & SOUTHERN RAILWAY
RARITAN CENTRAL RAILWAY

