

The Switching News

News and happenings from the Raritan Central and Pennsylvania & Southern Railways



Looking ahead to new ventures as customer growth continues to remain strong at our railroads



It was an excellent summer on both the Raritan Central Railway and the Pennsylvania & Southern Railway, and I am pleased to share with you some of the projects on which we have been working. The past year's program to expand both railroads' infrastructure,

logistics partners, and service offerings has allowed us to continue attracting new customers while encouraging our existing customers to grow and serve wider markets. This has been especially true on the PA & Southern. Companies are now taking advantage of the potential that exists at the strategically located Cumberland Valley Business Park. In this issue we are excited to introduce you to Franklin Logistics' plans to construct a new warehouse and cross dock facility at our Yard 2 location. It will be a game-changer for companies needing a rail-served logistics provider in the Northeast.

As we head into winter, we are also looking forward to offering our expertise in rail industrial development to other railroads, industrial parks, and building owners who would like to revitalize underutilized rail-served properties that they own or operate. We can bring the same successful model that we have used in both Pennsylvania and New Jersey to locations throughout the country. See the article on page three for details.

As always, please feel free to contact me at any time if you have questions about our services and how they may benefit your operations. I thank you all for your continued business.

Sincerely,
Eyal Shapira



FRANKLIN LOGISTICS PLANS MAJOR EXPANSION

Over 1.3 Million SF Warehouse & Crossdock in the Cumberland Valley Business Park on the PA & Southern

In our last issue we introduced you to our newest customer, Franklin Logistics and Development, one of the leading providers of warehouse, transloading, and transportation services in south central Pennsylvania. At the time Franklin Logistics had leased a 50,000 s/f, rail-served cross dock/warehouse in the Cumberland Valley Business Park (CVBP) to help serve its growing customer base. In this issue we are pleased to announce that Franklin Logistics has committed to our Chambersburg location by leasing 95 acres on Development Ave., adjacent to our Yard 2. The site will be the location of two to three new, state-of-the-art warehouse and crossdock facilities totaling over 1.3 million square feet of space under roof.

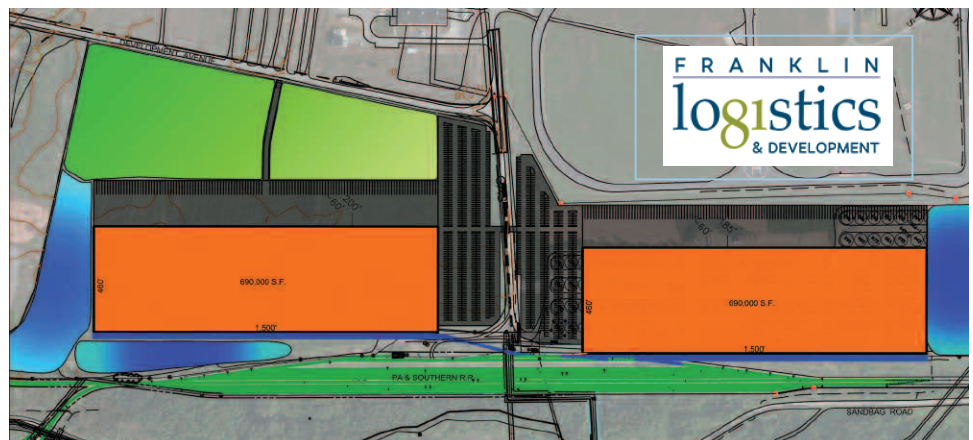
The services offered from Franklin Logistics' CVBP location will include warehousing, cross docking, and TL/LTL distribution. Each of the buildings will be rail served and will feature multiple tracks and carspots/rail doors allowing for the high-volume movement of a wide range of commodities. The facilities will be ideal for lumber, paper, building

materials, canned and bagged food, consumer products, birdseed, roofing products, and more.

The Pennsylvania & Southern will provide the new Franklin Logistics facilities with daily switching and a connection to CSX that will enable it to reach the entire North American marketplace. The adjacent Yard 2 will provide ample carspots for even the largest shipments.

The facility is strategically located in south central Pennsylvania and is within one day's trucking time to much of the Northeast and Mid-Atlantic. Truck routes in and out of the park lead to Interstate 81, the major north-south route connecting Harrisburg, PA (I-76, I-78) and Hagerstown, MD (I-70).

For more information about the new facility and how it can be put to work for you, contact Eyal Shapira by phone or email: 617-243-0137, eyalshapira@aol.com.



In this issue...

Raritan Central cross dock expands



30 Mayfield Ave. available for lease



Convert your unused rail assets to cash



Raritan Central's Edison, NJ, Cross Dock Grows to Over 50,000 SF

The Raritan Central's 58 Northfield Ave. cross dock has expanded to offer shippers increased flexibility and services. The new Northfield Cross Dock Facility now includes space at adjacent 46 and 68 Northfield Ave. Combined, the facility offers over 50,000 SF of space served by 2 rail sidings, four rail doors, 12 truck doors, 2 ramps, and over 10 railcar spots.

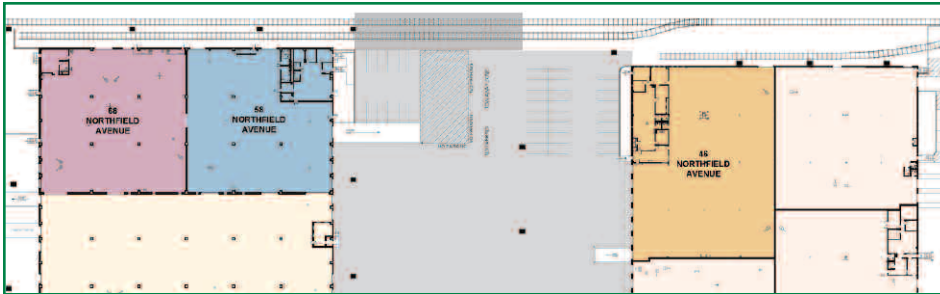
The facility is ideally suited for handling wine, canned goods, specialty hardwood lumber, lumber A-frames, gypsum board, paper, and more. Whether it is transferring between ship, rail, or truck, the Raritan Central's Northfield Cross Dock Facility can handle your shipment in a clean and efficient environment. It can unload, store, and distribute products closer to the end users, consistently providing them with on-time and damage-free deliveries.

The facility expansion also included a paving project between 46 and 58 Northfield which increased the types of materials as well as the

number of rail cars the facility can handle. Both the building siding and the adjacent running track have been paved flush to the rail, allowing forklifts a full 360 degree, obstruction-free access to railcars placed on the siding. This will enable items like lumber A-frames to be unloaded quickly and easily. The paving also provides two to three additional carspots on the running track.



Raritan Central's two Class 1 rail connections, Norfolk Southern and CSX, give the facility competitive access to all of North America. Edison is only 15 miles from the Port of New York and New Jersey in Newark, providing complete entry to worldwide shipping lanes. For local and regional deliveries the facility has immediate access to I-95 as well as five other highways, providing one-day travel times to major markets from New England to the Mid-Atlantic. If you are in need of a strategically located Northeast cross dock for your supply chain, give us a call today. We would be pleased to show you how our facility can be put to work for you.



PX Services offers shippers custom tailored logistics solutions

PX Services offers a complete selection of packaging, warehousing, transloading, cross dock, import/export, and transportation services from its Northfield Avenue, Raritan Center location. The facility employs modern inventory handling, computer-controlled systems, and customized software solutions that will expedite your shipment and help you track individual jobs. PX Services can warehouse, transport, or transload paper (rolls or palletized), lumber products, steel (rebar/conduit), roofing shingles and materials, ceramics, talc, calcium carbonate, and more. Visit the PX Services website for more information: www.plasticexpress.com/px-services



NOW AVAILABLE!



30 MAYFIELD AVENUE
RARITAN CENTER, EDISON, NJ

The PA&Southern is ready to handle all of your heavy machinery shipping needs

The Pennsylvania & Southern Railway can help you move your largest construction equipment and other heavy machinery into the Northeast marketplace or overseas with our strategically-located ramps and docks in Chambersburg, Pennsylvania. With our personalized services you'll be able to access major construction projects, energy drilling operations, or reach key East Coast international ports quickly and easily. The infrastructure at the Cumberland Valley Business Park includes heavy-duty equipment ramps, lay-down lots, and transload areas. The unique ramp and

dock arrangement allows several railcars to be loaded from either the side or the end. Open transloading areas provide obstruction-free crane and forklift access for non-mobile machinery, components, or accessories. Lay-down areas allow for temporary storage and assembly/disassembly of equipment before it is shipped out by truck or rail. The Pennsylvania & Southern Railway operates an open terminal that can be used by any company or manufacturer for transloading purposes. Contact us for more information.





Investing in Infrastructure

Maintenance and upgrades of our track infrastructure is essential to ensuring that our railroads continue to operate smoothly. This summer crews were kept busy on many small track projects around Raritan Center. They ranged from tie replacement to surfacing of the park's running tracks and customer sidings. Receiving new ties were the siding to the Mayfield crossdock, the curve between the crossings on Clover Parkway, the Bamberger siding, and the very long San Remo track to the waterfront. The curve leading to the Mayfield Ave. area and the track to Del Express also received work.



Convert your unused rail assets to cash!

If your company has underutilized rail assets (sidings, land parcels with sidings, yards, empty industrial buildings with sidings, brownfield sites, etc.), we are ready to help you bring them out of the weeds and develop them into an income-producing property. We can operate and manage rail switching operations and, through our industry connections, identify logistics providers that will enhance a property's value. We have forty years of railroad industrial development experience and a proven track record of matching available properties with companies that utilize rail. No matter where your site is located in the United States, our team is ready to serve you. Call or email us today: 617-243-0137 or eyalshapira@aol.com.



Take advantage of this opportunity to lease 30 Mayfield Ave., a modern, rail-served cross dock and warehouse building in the strategically located Raritan Center Business Park in Edison, NJ.

- 109,515 s/f with office
- 32' clear ceilings
- Perfect for cross dock/warehouse/packaging
- Food grade, paper, premium lumber products, building products, and more
- Served by the Raritan Central Railway
- Multiple switches per day
- Immediate access to I-95 as well as five other major highways and interstates
- Less than 15 miles to the Port of NY/NJ

For more information call or email: 617-243-0137, eyalshapira@aol.com.



The railways at-a-glance

RARITAN CENTRAL

Size:	17 miles
Class 1 Connections:	CSX, NS
Market Access:	I-95, I-287, 440, NJ Pike
Space Served:	21,000,000 sq. ft.
Developable Land:	5 - 38 acres
Car Spots Available:	420
3PL Services:	Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

PENNSYLVANIA & SOUTHERN

Size:	30 miles
Class 1 Connections:	CSX
Market Access:	I-81, I-76, I-70
Space Served:	1,500,000 sq. ft.
Developable Land:	5 - 200 acres
Car Spots Available:	700
3PL Services:	Warehousing, Crossdock, Transload, Reload, Distribution

Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

Phone: 617-243-0137

Email: eyalshapira@aol.com

Website: raritancentralrr.com

