

The SWITCHING NEWS

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News and happenings from the Rail Enterprise Group system of railways

Coming
January 1
2019

Building upon experience: re-inventing and expanding our rail logistics operations



Dear Friends,

I am excited to introduce you to the Rail Enterprise Group, a new name and look that will help define our rapidly growing company as we move forward. We have chosen to update our corporate image

because we are rapidly outgrowing our Raritan Central namesake. The addition of two new operations in Iowa and Tennessee has enabled us to become a national rail logistic provider. While our name may change, all of our railroads will continue to offer the same quality services that have defined our operations for the past decade. The Rail Enterprise Group team will continue to focus on expanding operations, services, and partnerships in order to position our railroads as industry-leading providers of rail-served transloading, storage, packaging, warehousing, and logistics services. The keystone of our business plan will remain an ongoing investment in infrastructure to ensure smooth, safe operations and to allow for soon-to-be-announced additional growth. This will be especially true in Iowa and Tennessee. These facilities contain extensive infrastructure offering unlimited potential for growth. For the first time we will also be able to offer our customers regional connectivity between our operations in the Northeast and our operations in the Mid-West and mid south.

I encourage you to contact me at any time if you have questions or would like to learn more about our new or existing rail logistics operations and how they can improve your supply chain. I thank you all for your continued business.

Sincerely,
Eyal Shapira, President



Compete, Grow, and Succeed With Our Two New Rail Logistics Centers In Tennessee and Iowa

Rail Enterprise Group is pleased to announce the addition of two new rail logistics centers to our portfolio. Both will commence operations on January 1, 2019, in

the commercial zones of two Department of Defense facilities. The Iowa & Middletown Railway will serve the Commerce Center of Southeast Iowa in Middletown, IA. The Wolf Creek Railroad will serve the Milan Commercial Center in Milan, TN.

These strategically-located properties feature extensive rail infrastructure and build upon our current operations in Raritan Center, NJ, and Letterkenny, PA. We look forward to bringing the successful model we have employed in Edison and Chambersburg to our new operations. All Rail Enterprise Group locations utilize our business process re-engineering (BPR) and optimization models to provide risk-mitigated, world-class logistics solutions to our customers.

These new logistic centers will offer customer-centric, multimodal transportation and distribution

services combined with industry-leading transload, cross dock, warehouse, and packaging services. Their central locations along the Mississippi River will also allow for excellent regional market penetration from southern Wisconsin to central Alabama, as well as quick and easy access to major cross-country shipping lanes for rapid movement throughout the nation or overseas.

Infrastructure at our new operations will include:

- Hundreds of thousands of square feet of existing building space available
- Extensive parking, lay-down, and storage areas
- Hundreds of shovel-ready acres available for construction of new buildings ranging in size from 10,000 SQ FT to 300,000 SQ FT.
- Over seven thousand car spots for in-transit, empty, or loaded (non-hazardous) car storage
- Complete car repair services on-site

Our two new rail logistics operations represent a unique opportunity to develop a modern industrial and logistics hub in strategic central locations that can easily reach anywhere in the United States. Contact us today to learn more about the locations and their capabilities.

Look to Milan and Middletown for:

- Plastics and resins transloading and packaging
- Warehousing, cross docking and reloading
- Light and heavy manufacturing
- Steel and building products reloading
- Specialized logistics services for the ag industry
- Food grade and perishable operations
- Loaded and empty car storage and forward inventory positioning (for more information see the story on page 3)



In this
issue...

Raritan Center
can now accept
286K cars



Gordon Logistics
expands in
Raritan Center



Forward Inventory
Positioning in
IA and TN



Important News for Our Customers!



RARITAN CENTER CAN NOW ACCESS THE NORTH AMERICAN 286K RAIL NETWORK

Rail-served businesses located in Raritan Center can now take full advantage of the improved economics of shipping by rail. In May of this year, our interchange partner Conrail was granted approval to handle rail cars with a gross weight of up to 286,000lbs (the North American standard) over Amtrak's Northeast Corridor between Oak Island and Metuchen, New Jersey. The new weight limit enables the Raritan Central Railway to connect with the North American 286K rail network.

This agreement marks the culmination of years of hard work by many entities: Conrail, Amtrak, Norfolk Southern Railway, CSX Transportation, Federal Business Centers, and others. The elimination of the old weight restriction (which had limited the allowable gross weight to 263,000lbs) will benefit existing rail-served businesses located in Raritan Center and will foster additional rail-oriented development over our network of lines in Edison and Woodbridge.

Gordon Logistics Expands Alcoholic Beverage and Food Grade Cross Dock Services in Raritan Center

Businesses looking to ship or receive alcoholic beverages or food grade products in the tri-state region need look no further than the transportation and 3PL services provided by Gordon Logistics and the Raritan Central Railroad. Gordon Logistics is an experienced supply chain partner that is fully permitted and licensed to move, store, and add value to alcoholic beverages and food grade products.

Gordon Logistics maintains two facilities in Raritan Center. The first is a 269,000 sq ft warehouse and cross dock at 180 Raritan Center Parkway with 34 truck dock doors and 14 interior doors. The facility offers both ambient and temperature-controlled spaces that can handle a wide variety of dry food grade products. The second facility is a 40,000 sq ft cross dock offering three rail doors and three truck dock doors. 10,000 sq ft of space is temperature controlled.



Their wide range of services are tailored to meet a customer's individual needs, including: compliance services, import/export, inbound logistics (including freight consolidation from one case on up), LTL/TL, dedicated store delivery, specialized storage and distribution solutions, kitting, reverse logistics, and much more. Visit www.gordonlogistics.com to learn about all that Gordon Logistics offers.



Visit the new Rail Enterprise Group website for the latest information on our railroads and services:
www.railenterprisegroup.com



130,000 sq ft of Prime Rail-Served Cross Dock and Warehouse Space Available in Raritan Center

Available Now → **30,000 sq ft**

58-68 Northfield Avenue, a modern, rail-served cross dock and warehouse building, is currently available for lease. The space provides 24-foot clear ceiling height, three rail car doors, six truck doors and one drive-in ramp.

Available Jan 1, 2019 → **103,000 sq ft**

65 Mayfield Avenue is a modern (renovated in 2015), rail-served warehouse and cross dock building. The facility provides 24-foot clear ceiling height, four large rail car doors and nine truck doors. Three loading docks have levelers and seals and two are internal truck doors. The rail siding is double tracked.

The Raritan Central Railway offers its customers three switches per day, so that the actual throughput capacity of each location is three times the siding capacity... in other words, a building with four car spots is able to receive 12 railcars per day. Both buildings are just minutes from I-95 exit 10, I-287, Routes 1, 440, 9. For more information, please contact Eyal Shapira at (617) 388-3446, or by email at Eyal@railenterprisegroup.com or eyalshapira@aol.com.



Raritan Central Transloads Steel I Beams and Crane Mats at the Edison Waterfront

A regional distributor of structural steel has begun receiving their products via the Raritan Central. Steel beams are shipped by rail from a mill located in the Southeast to Raritan Center where the beams were transloaded from rail cars to trucks for delivery to the customer. The Raritan Central also recently began transloading shipments of wooden crane mats which are being delivered to PSE&G (New Jersey's electric and gas utility) project sites to support the utility's infrastructure upgrade projects.

In addition to providing transloading and "heavy lift" services, the waterfront facility also serves as a barge dock and small marine terminal located within the Raritan Center Business Park. This terminal offers direct rail-to-barge transloading capability for those needing access to project sites or facilities located anywhere within the New York Harbor area or connected waterways.

Forward Position Your Inventory at Our Two New Locations



Rail Enterprise Group's Forward Inventory Positioning and Storage-In-Transit services at the Milan Commercial Complex in Milan, Tennessee, and the Commerce Center of Southeast Iowa in Middletown, Iowa, feature extensive rail and logistics infrastructure perfect for the storage-in-transit and forward inventory positioning of a wide range of non-hazardous bulk products.

REG has a responsive team of professionals to assist with the coordination of rail deliveries, car storage, and railcar repair. Our crews are on duty daily to ensure prompt switching of rail cars. Both railroads offer AAR-certified car repair facilities on-site – providing maintenance, repair, cleaning, and more. REG and its 3PL partners can also offer just-in-time bulk transloading services for cars stored on our railroads for those instances where product may be needed quickly. Contact Eyal Shapira regarding current available storage capacity: 617-388-3446 or by email: Eyal@railenterprisegroup.com or eyalshapira@aol.com.

MILAN, TENNESSEE

4,500 rail car spots. Ideal for plastics or resins destined for the mid-south and Mid-Atlantic, materials used in the automotive manufacturing industry, feed/grains/fertilizers to supply the region's agri-business, and sand and other aggregates.

- Rail Interchanges: CSX (direct); NS, CN, KCS (via West Tennessee Railroad)
- Highway Access (for Rail to Truck Transloading): I-40 (18 mi), Highway 45E (direct access), Highway 70 Alt/79 (1/2 mi)
- 110 mi to Port of Memphis (Mississippi River)

MIDDLETOWN, IOWA

2,500 rail car spots. Ideal for plastics or resins destined for the upper Midwest and the Northeast, agricultural products headed for export via barge/ship, animal feeds for regional distribution, frac sand and other materials for the natural gas or construction industries, and road salt.

- Rail Interchanges: BNSF (connect to all major Class 1 railroads and many regionals through the nearby Chicago and St. Louis gateways)
- Highway Access (for Rail to Truck Transloading): Highway 34 (direct access), Highway 61 (5 mi), I-80 (71 mi), I-74 (60mi)
- 7 mi to Port of Burlington (Mississippi River)



The Judge Organization recently leased 20,000 square feet of space at 46 Northfield Avenue in the Raritan Center Business Park. The Judge Organization is a large, well-respected provider of logistics services, offering its customers warehousing, trucking, and related services at multiple locations in the Eastern United States and

THE JUDGE ORGANIZATION

Joins the Growing List of 3PL Partners in Raritan Center

the Midwest. Its Raritan Center facility is ideal for cross-dock transloading of any unitized products or rolled paper. For more information, please contact Dan Wynne at (973) 849-1302 or by email at dwynne@judgeorg.com.



Steel and Lumber Transloading and Cross Dock Capabilities Continue to Grow Thanks to Franklin Logistics

One of the Pennsylvania & Southern Railway's key logistics partners continues to expand the size of its reload facility and the portfolio of services offered. Franklin Logistics has expanded its reload footprint to two acres of outside storage and 40,000 sq ft of covered storage. Franklin now has the capacity to unload up to 20 rail cars per day and to handle a wide variety of fabricated steel products as well as lumber and panel products utilizing a fleet of equipment with a lifting capacity of up to 27,000lbs. This facility is now one of the largest in the Mid-Atlantic region and plans are in place for further expansion in the near future.

Norfolk Southern First Responders Safety Train Visits the Pennsylvania & Southern

Rail Enterprise Group's Pennsylvania & Southern Railway was proud to host Norfolk Southern's safety train for three days this past July. The train visited the Cumberland Valley Business Park as part of NS's Operation Awareness & Response program, which provides first responders with free training on how to safely respond to a potential rail incident. Over 130 attendees, including emergency personnel and first responders from the surrounding region, participated in a four-hour course that combined classroom instruction and hands-on training on a locomotive and rail cars. They learned about railroad operations, basic safety precautions, initial-response procedures, types of rail equipment, and who to contact in an emergency.



Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

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RAIL
ENTERPRISE
GROUP



Serving the World's Greatest Marketplaces

RARITAN CENTRAL RAILWAY
PENNSYLVANIA & SOUTHERN RAILWAY
IOWA & MIDDLETOWN RAILWAY
WOLF CREEK RAILROAD

One Gateway Center, Suite 501B
Newton, MA 02458

We're expanding! A new name, new look, new look, and two new rail logistics centers in Iowa and Tennessee!

RARITAN CENTRAL RAILWAY PENNSYLVANIA & SOUTHERN RAILWAY
IOWA & MIDDLETOWN RAILWAY WOLF CREEK RAILROAD



Remembering those who served and sacrificed all