

# The Switching News

News and happenings from the Raritan Central and Pennsylvania & Southern Railways



## Charging into 2013 with even greater momentum

Dear Friends,  
I hope you all had a wonderful holiday season. I am happy to report that 2012 was an excellent year for our two railroads as we were able to develop new services, add to our list of 3PL partners, and improve our infrastructure. All of these combined to allow us to offer an even broader range of quality transportation and logistics solutions for our customers.



As we enter the new year, the need for rebuilding materials in the wake of Hurricane Sandy is critical. Companies in need of front-staging area can find one in Raritan Center. We have half a million square feet ready-to-go and the transportation infrastructure to back it up.

In this issue we're also highlighting our perishable food-grade cross dock capabilities. Using our facility and on-site services allows products to ship faster and fresher to the end-user.

We also don't want to forget the services and partners that have made us what we are today. Our railroads continue to lead the way in offering comprehensive plastics and resins, paper, feed and grain, and building products logistics services with partners such as Logistics Team, Plastic Express, Certainteed, Budway East, Delaware Express and Larry Meyers.

As always, please feel free to call me at any time if you have questions about our services and how they may benefit your operations. I thank you all for your continued business.

Sincerely,  
Eyal Shapira, *President*



In this issue...

Building product  
reload services



Plastics and  
resins in  
Raritan Center



Larry Meyers  
Grain expands  
capacity



## POSITION YOURSELF IN THE IDEAL LOCATION FOR HURRICANE SANDY REBUILDING EFFORTS

If you need a location with multimodal access that can efficiently transload and stage the large volumes of building products needed for the Hurricane Sandy rebuilding efforts in New Jersey, New York, and on Staten Island, the Raritan Central Railway can help. We have two modern warehouse/cross dock buildings totaling 500,000 s/f of space available immediately in the Raritan Center Business Park. The buildings can handle the rapid throughput of plywood, sheetrock, roofing shingles, lumber, hardware, and much more. The Raritan Central is known for our expertise in handling building products and can offer 24/7 rail switching services and hundreds of storage-in-transit carspots. Raritan Center is also home to several 3PL providers specializing in transloading and final delivery.

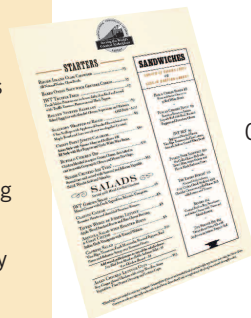
The 2,350-acre Raritan Center Business Park has 15,000,000 s/f of space under roof and is situated right in the middle of the primary rebuilding zone allowing you to get your shipments to the construction sites easier and faster. Raritan Center lies at the junction of several major interstates and highways, including I-95, I-287, Routes 1, 9, 440, and 35. Our rail connections

*Continued on page 2*



## Enjoy a logistics menu that will keep your perishables fresh

Chef's, grocers, and diners alike are more critical today about the food they prepare, sell, and eat. The demand for fresher foods means that your transportation provider needs to move products quicker and more carefully, while still being cost-competitive. If you need to speed up your shipments, look to the Raritan Central Railway. We have the resources and expertise needed to be your destination for perishables in the Northeast.



Our 40 Mayfield Avenue cross dock in the Raritan Center Business Park is ideally situated to allow you to combine the cost advantages of rail with the convenience of having your shipment within easy reach of the end-user, guaranteeing quicker delivery times and less spoilage. The facility is perfect for potatoes, onions, carrots, apples, strawberries, and other produce arriving in boxcars from California and the Pacific Northwest. Our proximity to the Port of New York and New Jersey also allows us to transload shipments between container and railcar for products arriving from overseas locations such as South America, Central America, or Europe. Transfer machinery and on-site staffing



*Continued on page 3*

# DON'T CUT CORNERS!

## Our building products services will keep your construction projects on-time and under budget

If you need a reliable, secure facility for reloading building products, look no further than the services offered by the Raritan Central Railway. For the past several years, the Raritan Central has quietly built up an impressive infrastructure geared towards the rapid throughput of building products from railcar to truck. These facilities are anchored by some of the biggest names in the industry: Certainteed, Logistics Team, and Budway East. If you would like to learn more about our facilities, 3PL partners, and the services they offer, please call or email us: 617-243-0137, [eyalshapira@aol.com](mailto:eyalshapira@aol.com).

### CERTAINTEED

Certainteed is an industry leader in the production and supply of quality gypsum board products. Their Northfield Avenue reload and warehouse is a modern, high-volume facility tailored to the movement of this important building commodity into the Northeast marketplace.

They can handle all common sizes of gypsum board on both centerbeam flatcars and in boxcars. The Raritan Central provides Certainteed with daily switching and customized services to meet their needs. Raritan Center's direct

access to I-95 allows the products to be moved to distributors and jobsites throughout the Northeast corridor quickly and efficiently.

### LOGISTICS TEAM

Logistics Team is Raritan Center's experts in high-velocity transloading and warehousing of plywood. Its 95,000 s/f state-of-the-art, high-bay facility at 100 Blue Heron Way has 32' clear ceilings and can safely receive, store, and distribute valuable plywood shipment without subjecting the product to the elements. Logistic Team's innovative inventory management and transportation software provides

100% supply chain visibility, increasing client productivity and accuracy while reducing the bottom line. To meet their fast pace, the Raritan Central gives Logistics Team "high-velocity" rail capacity and unlimited switches per day.

### BUDWAY EAST

Budway East is your trusted source for reliable steel reloading services. Budway East specializes in handling a wide range of commodities including rebar, coiled steel, structural steel, pipe, and plate from its Northfield Avenue reload and lay-down facility. Budway East provides modal-to-modal inventory management and delivery

services and offers coast-to-coast and international connectivity. Its staff are experts at handling shipments arriving on coil cars, boxcars, flat cars, and gondolas. A company-owned fleet of tractors and flatbed trailers can deliver your heaviest loads efficiently and reliably.

### Hurricane Rebuilding *Continued from page 1*

include both CSX and NS. Raritan Center also features rail to barge access for larger shipments such as pilings, pier materials, dimensional lumber, and steel. Call or email us immediately to take advantage of these two strategic offerings.

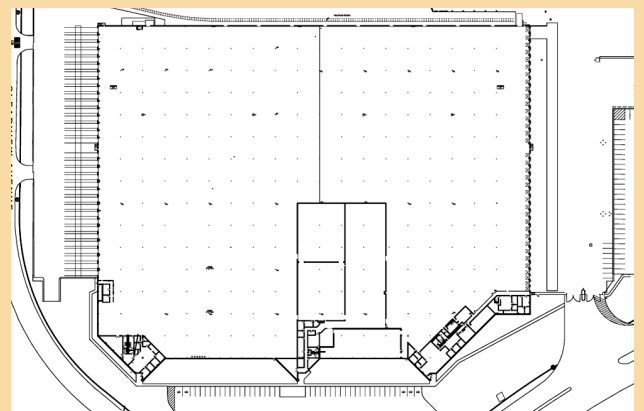
Building specifications:

#### Building 1 - 30,000 s/f

- 3 large rail doors
- 6 truck doors
- 1 drive in ramp

#### Building 2 - 100 Riverside Drive - 470,000 s/f

- 9 rail doors
- 60 truck doors
- 7 acres of paved parking or outside storage



## Larry Meyers Grain grows to provide even greater transload capacity

Larry Meyers Grain, our Chambersburg feed and grain expert, just completed an expansion project which included new tracks and unloading spots. Now three railcars can be unloaded at the same time, speeding operations at the already busy facility.

Larry Meyers Grain is situated along Routes 433 and 997 in the Cumberland Valley Business Park. It serves the many farms and feed distributors along the I-81 corridor from Harrisburg to Hagerstown. Larry Meyers is known for prompt, personalized service and expertise in the proper handling of many different types of feeds. Larry Meyers can also load and ship locally grown crops such as corn, wheat, soybeans, barley, and oats.

The Pennsylvania and Southern Railway provides Larry Meyers Grain with complete rail switching services and over 100 carspots. Our Class 1 partner CSX forwards shipments to and from anywhere in the United States and Canada. For more information on how you can use the services of Larry Meyers Grain please give us a call.



## Position your plastics and resins shipments with the Northeast's leaders in transloading, packaging, and bulk trucking

If you ship or receive plastics or resins in the Northeast, then you need to take advantage of the logistics solutions offered at the Raritan Center Business Park by our 3PL partners Plastic Express and Delaware Express. Their wide range of services, combined with our large number of carspots and custom switching services, can help simplify your supply chain.

Plastic Express offers transload, bagging, palletizing, shrinkwrapping, warehousing, import/export, and bulk trucking services at three locations. Their facilities feature dedicated lines for contamination-free handling and transfer rates of over 55,000 pounds/hour. They can transload all types of resins and plastics arriving in hopper cars, containers, FIBCs, and bags.

Bulkmatic provides customers with complete transloading and bulk trucking services from

our Sweetwater Ave. transload area. Their fleet of dry bulk trailers transport plastic in both resin and pellet forms. Trailers are broken down and washed before being used for a different product to ensure contamination-free delivery.

The Raritan Central backs up our two partners with 100 bulk transloading spots and 325 storage-in-transit spots. Customers enjoy guaranteed car spots and complete car/inventory tracking. We also provide additional daily switching if required to ensure cars are available when they are needed. The Raritan Central's connections to CSX and Norfolk Southern allow shipping to and from locations throughout North America. Raritan Center also features excellent interstate access helping speed shipments to their destination.

## Perishables *Continued from page 1*

allows us to move produce, as well as dry goods and canned goods, arriving in bags, boxes, and bins.

At the Raritan Central, we specialize in tailoring our services to meet the unique needs of our customers and their shipments. For our perishable food-grade customers, our staff will work with you to develop a transportation plan that quickly and cost-effectively routes your product to our facility from locations through North America. With the help of our extensive group of third party logistics partners, we can also help coordinate warehousing, distribution, import/export, and other value-added services.



Our operations feature on-demand switching for critical shipments, free additional daily switching, and the

ability to grow our facility to meet your needs. Raritan Center features immediate access to I-95 and several other major highways allowing for quick truck delivery times from New York City to Philadelphia and everywhere in between. Our two Class 1 rail connections - CSX and Norfolk Southern - allow us to route your shipment using the best combination of carriers.

To learn more about just how fresh our operation can keep your perishables, please contact us by phone at 617-243-0137 or via e-mail: [eyalshapira@aol.com](mailto:eyalshapira@aol.com).

## Hurricane Sandy and the Raritan Central

Hurricane Sandy, one of the most destructive storms ever to hit the United States, left its mark on the Raritan Central Railway. The storm made landfall just south of our operations in Edison, New Jersey, around 8pm on October 29th. The storm surge was over 14 feet and inundated our waterfront trackage, main classification yard, and much of the surrounding business center. When the waters receded the railroad was buried under feet of debris, including FedEx trailers that had floated in from their facility a half-mile away. Clean up began right away, and thanks to the dedication of our own employees and crews from Railroad Construction Company and Tracks Unlimited, we were able to restore rail service to many of our customers in only 48 hours.



## The railways at-a-glance

### RARITAN CENTRAL

Size:	17 miles
Class 1 Connections:	CSX, NS
Market Access:	I-95, I-287, 440, NJ Pike
Space Served:	21,000,000 sq. ft.
Developable Land:	5 - 38 acres
Car Spots Available:	420
3PL Services:	Packaging, Warehousing, Crossdock, Transload, Reload, Distribution

### PENNSYLVANIA & SOUTHERN

Size:	30 miles
Class 1 Connections:	CSX
Market Access:	I-81, I-76, I-70
Space Served:	1,500,000 sq. ft.
Developable Land:	5 - 200 acres
Car Spots Available:	700
3PL Services:	Warehousing, Crossdock, Transload, Reload, Distribution

## Find out more

To learn more about our operations, contact our team today! We specialize in tailoring our services to meet your individual needs.

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